

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(The figures have not been audited)

	Individual quarter		Cumulative quarter	
	30-09-16 RM'000	30-09-15 RM'000	30-09-16 RM'000	30-09-15 RM'000
Revenue	39,054	37,846	121,285	114,493
Cost of sales	(15,727)	(16,296)	(49,922)	(49,068)
Gross profit	23,327	21,550	71,363	65,425
Other income	1,053	1,285	3,073	3,571
Selling and distribution expenses	(8,486)	(7,897)	(25,588)	(23,164)
Administrative and general expenses	(16,340)	(14,642)	(49,209)	(42,955)
Interest expense	(555)	(441)	(1,608)	(1,318)
Interest income	100	120	289	353
Share of profit in associates	111	81	322	249
(Loss)/Profit before tax	(790)	56	(1,358)	2,161
Tax expense	(234)	(327)	(979)	(1,707)
(Loss)/Profit for the period	(1,024)	(271)	(2,337)	454
(Loss)/Profit attributable to:				
Owners of the Parent	(1,012)	(244)	(2,251)	539
Non-controlling interests	(12)	(27)	(86)	(85)
	(1,024)	(271)	(2,337)	454
Total comprehensive (loss)/profit attributable to:				
Owners of the Parent	(1,012)	(244)	(2,251)	539
Non-controlling interests	(12)	(27)	(86)	(85)
	(1,024)	(271)	(2,337)	454
(Loss)/Earnings per share attributable to owners of the Parent:				
Basic (sen)	(0.61)	(0.15)	(1.36)	0.33
Diluted (sen)	N/A	N/A	N/A	N/A

The condensed consolidated statements of comprehensive income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial report.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(The figures have not been audited)

	As at 30-09-16 RM'000 (Unaudited)	As at 31-12-15 RM'000 (Audited)
<u>ASSETS</u>		
Non-current assets		
Property, plant and equipment	44,203	39,559
Investments in associates	727	685
Deferred tax assets	228	233
Trade and other receivables	262	353
	45,420	40,830
Current assets		
Inventories	44,792	46,140
Derivative assets	7	7
Trade and other receivables	23,694	24,898
Current tax assets	346	61
Cash and bank balances	9,722	11,799
	78,561	82,905
TOTAL ASSETS	123,981	123,735
<u>EQUITY AND LIABILITIES</u>		
Equity attributable to owners of the Parent		
Share capital	33,000	33,000
Reserves	18,749	21,083
	51,749	54,083
Non-controlling interests	(7)	(110)
TOTAL EQUITY	51,742	53,973
Non-current liabilities		
Borrowings	8,003	6,087
Deferred income	1,054	1,332
Deferred tax liabilities	1,576	1,576
	10,633	8,995
Current liabilities		
Borrowings	30,952	26,449
Trade and other payables	30,101	33,004
Deferred income	544	596
Current tax liabilities	6	663
Derivative liabilities	3	55
	61,606	60,767
TOTAL LIABILITIES	72,239	69,762
TOTAL EQUITY AND LIABILITIES	123,981	123,735
Net assets per share attributable to owners of the Parent (sen)	31.36	32.78

The condensed consolidated statements of financial position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial report.

FOCUS POINT

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(The figures have not been audited)

	←— Attributable to owners of the Parent —→					
	← Non-distributable →		Distributable			
	Share capital RM'000	Share premium RM'000	Retained earnings RM'000	Total RM'000	Non- controlling interests RM'000	Total equity RM'000
At 1 January 2016	33,000	7,096	13,987	54,083	(110)	53,973
Loss for the period	-	-	(2,251)	(2,251)	(86)	(2,337)
Other comprehensive income/(loss)	-	-	-	-	-	-
Total comprehensive loss	-	-	(2,251)	(2,251)	(86)	(2,337)
Transactions with owners						
(Acquisition)/Disposal of non-controlling interest of a subsidiary	-	-	(83)	(83)	189	106
Total transaction with owners	-	-	(83)	(83)	189	106
At 30 September 2016	33,000	7,096	11,653	51,749	(7)	51,742

	←— Attributable to owners of the Parent —→					
	← Non-distributable →		Distributable			
	Share capital RM'000	Share premium RM'000	Retained earnings RM'000	Total RM'000	Non- controlling interests RM'000	Total equity RM'000
At 1 January 2015	33,000	7,096	12,656	52,752	1	52,753
Profit/(loss) for the period	-	-	539	539	(85)	454
Other comprehensive income/(loss)	-	-	-	-	-	-
Total comprehensive income/(loss)	-	-	539	539	(85)	454
Transactions with owners						
Acquisition of non-controlling interest of a subsidiary	-	-	-	-	20	20
Total transaction with owners	-	-	-	-	20	20
At 30 September 2015	33,000	7,096	13,195	53,291	(64)	53,227

The condensed consolidated statements of changes in equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial report.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(The figures have not been audited)

	For the 9 months ended 30 September 2016 RM'000	For the 9 months ended 30 September 2015 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
(Loss)/Profit before tax	(1,358)	2,161
Adjustments for:		
Depreciation	5,694	5,186
Other non-cash items	3,007	1,607
Operating profit before working capital changes	7,343	8,954
Changes in inventories	615	(5,114)
Changes in trade and other receivables	1,249	(635)
Changes in trade and other payables	(2,396)	2,279
Cash generated from operations	6,811	5,484
Tax refunded	-	27
Income taxes paid	(1,916)	(2,283)
Net cash generated from operating activities	4,895	3,228
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(3,583)	(4,598)
Proceeds from disposal of property, plant and equipment	375	48
Interest received	204	233
Dividend received from an associate	280	123
Disposal of a subsidiary	(28)	-
Acquisition of non-controlling interest of a subsidiary	(30)	20
Disposal of non-controlling interest of a subsidiary	136	-
Net cash used in investing activities	(2,646)	(4,174)
CASH FLOWS FROM FINANCING ACTIVITIES		
Interest paid	(1,608)	(1,318)
(Placement)/uplift of fixed deposits pledged to licensed banks	(753)	124
Net drawdown of bankers' acceptances	65	4,971
Net repayment of hire purchase	(3,468)	(2,607)
Net (repayment)/drawdown of term loans	(1,142)	524
Drawdown of revolving credit	1,001	-
Net cash (used in)/generated from financing activities	(5,905)	1,694
Net (decrease)/increase in cash and cash equivalents	(3,656)	748
Cash and cash equivalents at beginning of year	(177)	(580)
Cash and cash equivalents at end of period	(3,833)	168

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (cont'd)****(The figures have not been audited)**

	For the 9 months ended 30 September 2016 RM'000	For the 9 months ended 30 September 2015 RM'000
<i>Cash and cash equivalents comprise:</i>		
Cash and bank balances	1,761	4,131
Fixed deposits with licensed banks	7,961	7,156
	<hr/> 9,722	<hr/> 11,287
Less : Bank overdraft included in borrowings	(6,144)	(4,513)
	<hr/> 3,578	<hr/> 6,774
Less : Fixed deposits pledged to licensed banks	(7,411)	(6,606)
	<hr/> <hr/> (3,833)	<hr/> <hr/> 168

The condensed consolidated statements of cash flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2015 and the accompanying explanatory notes attached to the interim financial report.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2016

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

A1. Basis of preparation

The interim financial report is unaudited and has been prepared in accordance with MFRS 134 : *Interim Financial Reporting* issued by the Malaysian Accounting Standards Board ("MASB") and Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad. The interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2015.

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the financial statements for the financial year ended 31 December 2015, except for the adoption of the following standards applicable to the Group's financial year beginning 1 January 2016.

Title	Effective Date
MFRS 14 <i>Regulatory Deferral Accounts</i>	1 January 2016
Amendments to MFRS 10, MFRS 12 and MFRS 128 <i>Investment Entities: Applying the Consolidation Exception</i>	1 January 2016
Amendments to MFRS 101 <i>Disclosure Initiative</i>	1 January 2016
Amendments to MFRS 116 and MFRS 138 <i>Clarification of Acceptable Methods of Depreciation and Amortisation</i>	1 January 2016
Amendments to MFRS 11 <i>Accounting for Acquisitions of Interests in Joint Operations</i>	1 January 2016
Amendments to MFRS 116 and MFRS 141 <i>Agriculture: Bearer Plants</i>	1 January 2016
Amendments to MFRS 127 <i>Equity Method in Separate Financial Statements</i>	1 January 2016
Amendments to MFRSs <i>Annual Improvements to 2012-2014 Cycle</i>	1 January 2016

The initial application of the aforesaid applicable standards, amendments or interpretations are not expected to have any material financial impact to the current financial year upon their initial adoption.

The following are standards issued by MASB which are not yet effective and have not been early adopted by the Group.

Title	Effective Date
MFRS 9 <i>Financial Instruments (IFRS as issued by IASB in July 2014)</i>	1 January 2018
MFRS 15 <i>Revenue from Contracts with Customers</i>	1 January 2018
Amendments to MFRS 10 and MFRS 128 <i>Sale or Contribution of Assets between an Investor and its Associates or Joint Venture</i>	Deferred

A2. Auditors' reports

The auditors' report on the audited financial statements of the Group for the financial year ended 31 December 2015 was not subject to any qualification.

A3. Seasonal or cyclical factors

The business operations of the Group were not materially affected by any seasonal or cyclical factors.

A4. Unusual items affecting assets, liabilities, equity, net income or cash flows

There was no unusual item because of its nature, size or incidence that has affected the assets, liabilities, equity, net income or cash flows of the Group during the current quarter.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2016

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

A5. Material changes in estimates

There was no change in the estimates of amounts reported that have had a material effect in the current quarter.

A6. Changes in debts and equity securities

There were no issuance, cancellation, repurchase, resale or repayment of debt and/or equity securities, share buy-back, share cancellation, shares held as treasury shares and/or resale of treasury shares during the current quarter.

A7. Dividend paid

No dividend was paid during the quarter.

A8. Segmental reporting

The Group has three (3) reportable segments, as described below, are the Group's strategic business units.

The following summary described the operations of each of the reportable segment:

- **Optical and related products** : Retailing of optical and related products
- **Franchise management** : Management of franchised professional eye care centres
- **Food and beverage** : Provision of food and beverage services

Other operating segments that do not constitute reportable segments mainly comprise investment holding, laser eye surgery treatment activities as well as retailing of hearing solutions and related accessories.

The segmental information for the financial period ended 30 September 2016 is as follows:-

	Optical and related products RM'000	Franchise management RM'000	Food and beverage RM'000	Others RM'000	Total RM'000
Revenue					
Total revenue	106,735	2,688	11,534	836	121,793
Inter-segment revenue	(476)	(18)	(14)	-	(508)
External revenue	<u>106,259</u>	<u>2,670</u>	<u>11,520</u>	<u>836</u>	<u>121,285</u>
Segment results					
Interest income	4,025	(218)	(3,864)	(304)	(361)
Interest expense	252	3	24	10	289
Share of profit of associates	(1,389)	-	(217)	(2)	(1,608)
Profit/(Loss) before tax	<u>322</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>322</u>
	<u>3,210</u>	<u>(215)</u>	<u>(4,057)</u>	<u>(296)</u>	<u>(1,358)</u>
Assets					
Segment assets	107,904	1,406	12,187	1,183	122,680
Investments in associates	727	-	-	-	727
Total assets	<u>108,631</u>	<u>1,406</u>	<u>12,187</u>	<u>1,183</u>	<u>123,407</u>
Liabilities					
Segment liabilities	62,719	2,256	5,575	107	70,657
Total liabilities	<u>62,719</u>	<u>2,256</u>	<u>5,575</u>	<u>107</u>	<u>70,657</u>

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2016

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

A8. Segmental reporting (cont'd)

The segmental information for the financial period ended 30 September 2015 is as follows:-

	Optical and related products RM'000	Franchise management RM'000	Food and beverage RM'000	Others RM'000	Total RM'000
Revenue					
Total revenue	96,878	2,918	14,016	1,039	114,851
Inter-segment revenue	(309)	(39)	(10)	-	(358)
External revenue	96,569	2,879	14,006	1,039	114,493
Segment results					
Interest income	7,211	46	(4,165)	(215)	2,877
Interest expense	267	2	74	10	353
Share of profit of associates	(997)	-	(309)	(12)	(1,318)
Profit/(Loss) before tax	249	-	-	-	249
Assets					
Segment assets	94,975	1,581	16,668	1,406	114,630
Investments in associates	716	-	-	-	716
Total assets	95,691	1,581	16,668	1,406	115,346
Liabilities					
Segment liabilities	49,825	2,782	8,390	297	61,294
Total liabilities	49,825	2,782	8,390	297	61,294

Geographical information

The Group operates only in Malaysia.

A9. Valuation of property, plant and equipment

There was no valuation of property, plant and equipment in the current quarter as the Group has not adopted a revaluation policy on its property, plant and equipment.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2016

Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting

A10. Commitment

(a) Operating lease commitment

The Group entered into non-cancellable lease agreements for business premises, hence resulting in future rental commitment. The Group has aggregate future minimum lease commitment as at the end of the current quarter as follows :-

	As at 30-09-16 RM'000	As at 31-12-15 RM'000
Branches		
Not later than one (1) year	28,262	28,681
Later than one (1) year and not later than five (5) years	31,064	26,429
	59,326	55,110
Franchisees		
Not later than one (1) year	5,304	5,858
Later than one (1) year and not later than five (5) years	2,581	3,025
	7,885	8,883

The Group has back-to-back arrangements with its franchisees on the rented business premises whereby the Group enters into rental agreements with the respective landlords and thereafter sub-leases these business premises to its franchisees. The rental expense for these business premises are borne by its franchisees. Furthermore, it should be noted that in the event of any default in any rental payment by the Group's franchisees, the franchisees are bound and the Group's interests are protected by the terms and conditions stated in the respective franchise agreements.

(b) Capital commitment

	As at 30-09-16 RM'000	As at 31-12-15 RM'000
Capital expenditure in respect of purchase of property, plant and equipment		
- Contracted but not provided for	7,658	4,681
- Approved but not contracted for	-	-
	7,658	4,681

This represents capital commitment mainly in respect of properties.

A11. Subsequent event

There was no material event subsequent to the end of the current quarter up to the date of this report that has not been reflected in the interim financial report.

A12. Change in composition of the Group

There was no change in composition of the Group during the quarter.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)**Notes to the Interim Financial Report for the third quarter ended 30 September 2016****Part A - Explanatory notes pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 : Interim Financial Reporting****A13. Change in contingent liability**

There was no material change in contingent liability during the current quarter.

A14. Related party transactions

The Group entered into the following transactions with related parties:-

	Individual quarter		Cumulative quarter	
	30-09-16	30-09-15	30-09-16	30-09-15
	RM'000	RM'000	RM'000	RM'000
Sale of eyewear and eye care products	338	338	1,031	1,025
Licensing fee	40	39	118	114
Rental of premises	60	87	216	268
Purchase of beers and alcoholic drinks	-	2	3	10
Purchase of transportation service	-	4	1	12

The Directors of the Group are of the opinion that, other than the transactions disclosed above which were established on a negotiated basis, all the transactions have been entered into in the normal course of business and have been established at arm's length under terms no more favourable than those transacted with third parties.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2016

Part B - Explanatory notes pursuant to Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad

B1. Review of performance

9-month ended 30 September 2016

Group revenue at RM121.3 million was 6% higher compared with RM114.5 million of the corresponding period while the Group recorded loss before tax at RM1.4 million compared with profit before tax at RM2.2 million of the corresponding period. Albeit increase in revenue, Group profitability decreased due mainly to lower contribution from the optical and related products division. Consequently, the Group recorded loss after tax of RM2.3 million compared with profit after tax at RM0.5 million of the corresponding period.

Optical and related products segment

Optical and related products segment recorded revenue at RM106.3 million compared with RM96.6 million of the corresponding period, an increase of 10%. The segment attained higher number of outlets during the period at 113 (2015 : 96) resulting in higher retail outlets' revenue at RM94.2 million compared with RM83.0 million of the corresponding period, representing an increase of 14%. Albeit the increase in revenue, the segment registered profit before tax ("PBT") at RM3.2 million compared with RM6.7 million of the corresponding period, a decrease of 52%. The decrease in PBT was attributed to the increase in operating expenses.

Franchise management segment

Revenue at RM2.7 million was lower by 7% compared with RM2.9 million of the corresponding period. The decline in revenue was attributed mainly to lower royalty fee income as a result of lower retail sales attained by franchisees. The segment recorded loss before tax at RM0.20 million compared with profit before tax at RM0.05 million of the corresponding period because of lower revenue attained and higher management fee charged by the optical and related products segment.

Food and beverage segment

The division recorded revenue at RM11.5 million, 18% lower compared with RM14.0 million of the corresponding period. The decline in revenue was owing mainly to exit of Japanese restaurants' business since December 2015.

Operating loss at RM4.1 million was lower by 8% compared with RM4.4 million of the corresponding period. Operating loss excluding fixed assets impairment/write-off and loss on disposal of business was RM2.8 million compared with RM4.2 million of the corresponding period, representing an improvement by 33%. The improvement was mainly attributed to the higher gross profit margin attained and some savings in operating expenses.

3-month ended 30 September 2016

Group revenue was higher by 3% compared with the corresponding quarter while Group loss before tax ("LBT") was recorded at RM0.79 million compared with profit before tax at RM0.06 million of the corresponding quarter due mainly to lower contribution from the optical and related products segment.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2016

Part B - Explanatory notes pursuant to Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad

B2. Comparison with immediate preceding quarter's results

Group revenue was in line with the immediate preceding quarter. The Group registered a smaller loss before tax at RM0.8 million compared with RM1.7 million of the immediate preceding quarter due mainly to improvement performance of the food and beverage as well as the optical and related products segments.

B3. Prospect

The country's economy expanded by 4.3% in the third quarter, marginally higher than 4.0% in the second quarter. The growth was backed by higher domestic activities and a rebound in net exports. The services and manufacturing sectors remained as the key drivers of growth, contributing 54.2% and 22.7% of GDP respectively. Private sector activity remained as the key driver of growth. Private consumption expanded further by 6.4% (Q2 2016:6.3%), supported by several measures by Government, including one annual salary increment for civil servants and upward revision of minimum wage. Higher consumption was recorded in clothing & footwear, communication as well as food & non-alcoholic beverages segments. The continued growth in consumers spending was reflected in major consumption indicators such as sales of motorcycles, food as well as credit card spending.

With the continuous expansion of optical retail outlets, the optical and related products segment will see the improvement in revenue. On top of this, it is very crucial to focus on productivity and cost management to cope with the intense competitive business environment and rising cost structure the segment is operating in. For F&B segment, concerted effort will continue to be placed to strengthen the revenue, operation and productivity of the business.

In view of the imminent slow down of consumer spending, the Group is striving to maintain satisfactory performance for year 2016.

B4. Financial estimate, forecast, projection or internal target

This is not applicable to the Group.

B5. Profit before tax

Profit before tax for the current quarter and current year is arrived at after charging/(crediting):-

	Individual quarter		Cumulative quarter	
	30-09-16 RM'000	30-09-15 RM'000	30-09-16 RM'000	30-09-15 RM'000
Depreciation	1,937	1,766	5,694	5,186
Bad debts written off	-	-	-	-
Impairment loss on trade and other receivables	-	-	-	-
Inventories written off	95	77	321	270
Inventories written down/(Reversal of inventories written down)	114	(65)	398	117
Loss/(gain) on disposal of quoted or unquoted investments	-	-	-	-
Gain on disposal of a subsidiary	-	-	(192)	-
Loss on disposal of business	-	-	289	-
Loss/(gain) on disposal of property, plant and equipment	48	(1)	96	6
Impairment loss on property, plant and equipment	151	-	151	-
Property, plant and equipment written-off	208	147	999	371
Realised (gain)/loss on foreign currency transactions (net)	(21)	75	25	247
Unrealised gain on derivatives	(25)	(151)	(52)	(151)
Exceptional items	-	-	-	-

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2016

Part B - Explanatory notes pursuant to Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad

B6. Income tax expense

	Individual quarter		Cumulative quarter	
	30-09-16 RM'000	30-09-15 RM'000	30-09-16 RM'000	30-09-15 RM'000
Current tax:				
Current	296	158	1,036	1,538
Prior year	(62)	169	(62)	169
	<u>234</u>	<u>327</u>	<u>974</u>	<u>1,707</u>
Deferred tax:				
Current	-	-	-	(6)
Prior year	-	-	5	6
	<u>-</u>	<u>-</u>	<u>5</u>	<u>-</u>
Total	<u>234</u>	<u>327</u>	<u>979</u>	<u>1,707</u>

The Group effective current tax rate for 2016 was higher than prima facie tax rate due principally to absence of full group relief, certain capital expenditure not qualified for tax purpose and certain expenses non deductible for tax purpose.

B7. Status of corporate proposals

There was no corporate proposal announced but not completed as at the date of this interim financial report.

B8. Borrowings

	As at 30-09-16 RM'000	As at 31-12-15 RM'000
Short term borrowings		
Secured:		
Banker acceptance	15,187	15,122
Bank overdraft	6,144	5,317
Term loan	2,996	1,817
Hire purchase	5,624	4,193
Revolving credit	1,001	-
	<u>30,952</u>	<u>26,449</u>
Long term borrowings		
Secured:		
Term loan	3,689	2,539
Hire purchase	4,314	3,548
	<u>8,003</u>	<u>6,087</u>
Total borrowings	<u>38,955</u>	<u>32,536</u>

The above borrowings were denominated in Ringgit Malaysia.

B9. Material litigation

There was no material litigation (including any pending material litigation) as at the date of this interim financial report.

B10. Dividend

No dividend was declared in the current quarter.

FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)

Notes to the Interim Financial Report for the third quarter ended 30 September 2016

Part B - Explanatory notes pursuant to Paragraph 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad

B11. Earnings per share

Basic earnings per share is calculated by dividing profit/loss for the quarter attributable to owners of the Parent by the weighted average number of ordinary shares in issue during the quarter.

	Individual quarter		Cumulative quarter	
	30-09-16	30-09-15	30-09-16	30-09-15
(Loss)/Profit attributable to owners of the Parent (RM'000)	(1,012)	(244)	(2,251)	539
Weighted average number of ordinary shares in issue ('000)	165,000	165,000	165,000	165,000
Basic (loss)/earnings per share (sen)	(0.61)	(0.15)	(1.36)	0.33

B12. Disclosure of realised and unrealised profits

The breakdown of the retained profits of the Group as at 30 September 2016, into realised and unrealised profits/losses is as follows:-

	As at 30-09-16 RM'000	As at 31-12-15 RM'000
Total retained profits of the Group :		
- Realised	29,379	31,838
- Unrealised	(1,348)	(1,343)
	28,031	30,495
Total share of retained profits from associates :		
- Realised	329	330
- Unrealised	(7)	(7)
	322	323
Total	28,353	30,818
Less : Consolidation adjustments	(16,700)	(16,831)
Total retained profits of the Group	11,653	13,987

The determination of realised and unrealised profits or losses is compiled based on Guidance of Special Matter No.1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Securities Main Market Listing Requirements*, issued by the Malaysian Institute of Accountants on 20 December 2010.

The disclosure of realised and unrealised profits or losses above is solely for complying with the disclosure requirements stipulated in the directive of Bursa Malaysia Securities Berhad and should not be applied for any other purposes.

B13. Authorisation for issue

The interim financial report was authorised for issue by the Board of Directors in accordance with a resolution of the Board of Directors on 22 November 2016.